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CAGE Code: 3MLV6

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GSA Schedule: GS-10F-0231X (126 languages)

Virginia DMBE Number: 675939

CAPABILITY STATEMENT

LOD specializes in providing a full range of language services to federal government agencies. We provide agile, responsive, low-risk, and cost effective solutions for translations, interpretations, American Sign Language (ASL) interpretations/CART reporting, bilingual professional staffing, transcriptions, language instruction and cultural training services. LOD executes each project on time with the highest degree of accuracy and diligence within budget. LOD is a GSA Schedule holder and ISO9001 Management Quality/17100:2015 Translation Services certified, Commonwealth of Virginia DBME, and SBA Certified Minority-Owned firm.

CORE COMPETENCY

- **Translation and Interpretation:** LOD translators exhibit excellent attention to detail to capture the nuanced challenges of cross-cultural communication to convey the integrity of source documents. Our 3-tier review system using the ASTM International F2575-14 Standard Guide for Quality Assurance in translation provides an in depth review process that assures quality on each document. LOD interpreters with real-world experience provide technical expertise that adds to the interpretation quality for various industries. Our team of dedicated project managers engage in clear and open communication with clients from start to finish.
- **Language Instruction and Culture Training:** LOD's language instruction and cultural awareness training programs cater to the specific needs of each client, assuring client's success domestically and internationally. LOD provides classes with various learning environment such as in-class learning, e-learning, private and group language instruction in over 30 different languages. We also provide customized cultural awareness training and materials for over 90 countries tailored to client's specific needs.
- **Intelligence Analysts Staffing:** Our analysts are meticulously matched with client requirements to ensure mission success in national level intelligence operations. LOD analysts can cover various fields such as linguistics, cryptology, national security, and counterintelligence.
- **ASL and CART Reporting:** LOD delivers the highest-quality communication services to meet the needs of Deaf and Hard-of-Hearing individuals. Our interpreters are professionals, possessing certifications from the National Registry of Interpreters for the Deaf (RID) and the National Association for the Deaf (NAD). LOD provides ASL & CART Reporting services to accommodate the hearing impaired audience in a variety of settings including; meetings, trainings, and conferences.

CUSTOMERS



AWARDS

- 8(a) Small Business of the Year by USDA Rural Division 2015
- Inc. 5000 Fastest Growing Companies in America 2018
- Recipient of the Best in Biz Awards in 2018 for Fastest-Growing Company of the Year
- Finalist for Dream Big Small Business of the Year Award for 2018
- Top 100 MBE® by Capital Region Minority Supplier Development Council

RECOGNITIONS

- U.S. Marine Corps – ROK Marine Corps Staff Talks
 - *Outstanding services and support for detailed translations of the complicated, free-flowing military discussion throughout the Staff Talks*
- Millennium Challenge Corporation (MCC)
 - *For the terrific, high quality translation services by going above and beyond our duties to accommodate*
- United States Department of State – Certification of Appreciation
 - *For superior performance in service to the International Visitor Leadership Program*

PAST PERFORMANCES

- CPARs – 80 Exceptional Evaluation Ratings
- Executed over 160 Contracts for 16 different federal agencies (as of July 2018)

CERTIFICATIONS



PRIMARY POINTS OF CONTACT

- Seung Rowe, President/CEO
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